



PRODUCT GOVERNANCE AND FAIR VALUE ASSESSMENT

Beech Underwriting Agencies Ltd is committed to conducting its business in a fair, honest and open manner and we ensure that we have appropriate product oversight and governance systems and controls in place to offer products that have been assessed as providing fair value to customers that are within the appropriate target market.

This summary document has been created to fulfil our responsibilities under fair value regulations. This document should not be used as a sales or marketing tool. The client facing broker must act in the best interests of each customer individually when deciding whether to recommend a particular policy or not.

Product Information

Product	Commercial Terrorism Insurance
Policy Wording	Terrorism Insurance Wording
Version Number	Terrorism Certificate Wording v4.0 – August 2024

Assessment

Most Recent Review	May 2025
Product Type	Commercial lines insurance product suitable for both consumer & commercial customers for residential properties only
Co-manufacturers	<ul style="list-style-type: none">Chaucer Group
Territorial Limits	<ul style="list-style-type: none">England, Wales, Scotland, The Isle of Man and The Channel Islands
Target Market	Consumer & Commercial customers domiciled in the UK, Channel Islands & The Isle of Man with commercial &/Or Commercial/Residential mixed properties located in the same territories, who are looking for an alternative & cost-effective solution to that offered by Pool Re & other UK Terrorism Insurance providers.
Outside Target Market	<ul style="list-style-type: none">Customers who are not domiciled in the UK, Channel Islands & The Isle of ManCustomers with residential property only. (Mixed Commercial & Residential is acceptable)
Characteristics of the product aimed at meeting the needs of the target market	<p>This product provides terrorism cover for losses arising from a defined Terrorism even for properties up to the agreed limit(s) shown on the policy schedule:</p> <p>Buildings Contents Loss of Rent &/Or Alternative Accommodation Automatic cover extensions provided for Non-Damage Denial of Access, see policy documents for limits</p> <p>Optional Covers: Nuclear, Chemical, Biological, Radiological Sub-Limits available Cyber Sub-Limits available</p> <p>Key Exclusions & Limitations</p> <ul style="list-style-type: none">Limits of Liability or Sum Insured apply throughout the Product.There are conditions which are precedent to Insurer's liability. These oblige the policyholder to act in a certain way or stipulate

	a contingency upon which the validity of the Policy or a claim depends.
Distribution Strategy	<p>This product is intended for distribution via FCA authorised brokers only.</p> <p>Brokers must be approved by us and enter into our standard format TOBA. Our preferred method of agreeing TOBAs is via REG. Brokers may access this product via our website enquiry forms or by submitting information by email to our relevant team.</p> <p>Sub- broking is not permitted.</p>
Commission	<p>We will agree a commission rate with each distributor. All distributors should be able to demonstrate that commission received bears a reasonable relationship to the actual costs of their contribution/level of involvement or benefit added by them to the distribution arrangement. We may ask you to justify your commission rate and if we are not satisfied that it is appropriate we may seek to amend it.</p>
Other Remuneration	<p>We will charge an Underwriting Fee on any new business or renewal policy taken up. Full details regarding our fees can be found within the quote and issue cover Schedule Statement of Fact. We review our fees annually to ensure that they remain appropriate.</p> <p>We may ask you provide details of other remuneration you earn in connection with the sale of our policy. This includes any fees, premium finance earnings, earning from non-insurance products or add-ons sold alongside our policy.</p> <p>You must ensure that your arrangements are consistent with FCA rules on conflicts and incentives. You should review all remuneration arrangements at least annually and share the outcome of that review with us on request.</p>
Fair Value Review	<p>Our product governance process requires a full review of all products at least annually to determine if the product offers fair value to the end customer, including leaseholders. These reviews consider the target market, distribution strategy, remuneration, marketing, product information, product performance, product design and feedback from distributors and customers.</p> <p>We also monitor conversion rates, renewal retention, cancellations, loss ratios, claims and complaints as part of this review process.</p> <p>We are satisfied that the product offers fair value to its intended Target Market subject to distributors</p> <ul style="list-style-type: none"> • not charging customers additional amounts over and above the gross premium plus underwriting fees quoted by us without first determining that they do not have a detrimental effect on the value of the product. • Ensuring that no duplicate cover exists or is caused by an add-on where that cover is already provided by the policy
Customers for whom the product is not expected to provide fair value	<p>This product would not be expected to provide fair value to policyholders/risks that fall outside the Target Market.</p>
Relevant documents available	<ul style="list-style-type: none"> • Policy Wording • Policy Summary <p>Please contact product.governance@camberford.com for samples.</p>

Providing Feedback and Product Training

We welcome any feedback from our distributors on the performance of our products. All feedback will be considered in our next product review.

If you believe that your staff would benefit from additional training on this product, please let us know.